

# Sales Associate

**Position:** Sales Associate

**Direct Report:** Store Manager

Working closely with the customer, the Sales Associate is in constant interaction with consumers explaining product benefits and fulfilling customer needs well maintaining an established sales target determined by the Store Management . The Sales Associate's role is combined with store maintenance activities such as stocking shelves, merchandising and general housekeeping.

## **Tasks and Responsibilities:**

- 1 Providing professional customer service and employee support
- 1 Projecting a positive reflection of the Corporate culture and objectives
- 1 Ability to work in a team environment to achieve common goals
- 1 Maintaining composure and work effectively in a fast-paced environment
- 1 Complete tasks according to instructions and demonstrate responsibility for outcomes
- 1 Approachability
- 1 Punctuality
- 1 Effective written and oral communication skills

## **Key Competencies:**

- 1 Retail Experience
- 1 Ability to work in a team environment to achieve common goals
- 1 Maintaining composure and work effectively in a fast-paced environment
- 1 Complete tasks according to instructions and demonstrate responsibility for outcomes
- 1 Self Motivated
- 1 Approachability
- 1 Punctuality
- 1 Goal oriented
- 1 Honest
- 1 Reliable
- 1 Innate Fashion sense